

CONVERGENT CAPITAL



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Convergent Capital is a private investment firm, established in 1998, focused on providing growth and acquisition capital for businesses committed to long-term, sustainable growth in a broad range of industries. Convergent targets \$2.0 million to \$8.0 million in senior, sub-debt and equity investments in closely-held or fund oriented businesses. The firm's investment funds, Convergent Capital Partners I & II, are Small Business Investment Companies with over \$150 million in capital. Convergent Capital has completed over 60 investments.

Expediency

- ✦ Proven ability to close transactions within the allotted time period
- ✦ "Get to the Finish Line"

Certainty of closing

- ✦ Completion of 60+ transactions since inception in 1998
- ✦ Executed term sheet = approval & closing
- ✦ Focused on minimizing closing costs
- ✦ Proficient at negotiating inter-creditor agreements (senior lender and seller notes)

Diversified investment focus

- ✦ Growth capital, buyouts, & recapitalizations
- ✦ Broad range of industries
- ✦ US based companies
- ✦ Sponsored and non-sponsored

Structural Flexibility

- ✦ Multiple investment structures including senior stretch, deferred interest, royalty and warrant based financing on a 3 to 7 year term
- ✦ Principal repayment driven by capitalization, cash flow, strategic plan and exit strategy



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