

CONVERGENT CAPITAL



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Convergent Capital is a private investment firm, established in 1999, focused on providing growth and acquisition capital for businesses committed to long-term, sustainable growth in a broad range of industries across the United States. Convergent has offices in Minneapolis, MN, and Southern California, and targets \$3.0 million to \$12.0 million senior debt, sub debt, and equity investments in closely-held companies. Convergent Capital Partners III, the firm's new investment fund, is licensed as a Small Business Investment Company and has \$150 million to invest. Overall, in its 15 year history Convergent Capital has invested approximately \$200 million across 61 investments.

Expediency

- ✚ Proven ability to close transactions within the allotted time period
- ✚ "Get to the Finish Line"



Certainty of closing

- ✚ Completion of 61 transactions since inception
- ✚ Executed term sheet = approval & closing
- ✚ Focused on minimizing closing costs
- ✚ Proficient at negotiating inter-creditor agreements (senior lender and seller notes)



Diversified investment focus

- ✚ Growth capital, buyouts, & recapitalizations
- ✚ Broad range of industries
- ✚ US based companies
- ✚ Sponsored and non-sponsored



Structural Flexibility

- ✚ Multiple investment structures including senior stretch, deferred interest, royalty and warrant based financing on a 3 to 7 year term
- ✚ Principal repayment driven by capitalization, cash flow, strategic plan and exit strategy



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